

FY 2013 U.S. Agricultural Trade Forecasts

Changes to FY 2013 Forecasts

Exports ↓ \$3.0 billion to \$142 billion

Imports ↓ \$2.5 billion to \$112.5 billion

Surplus ↓ \$0.5 billion to \$29.5 billion

USDA's "Outlook for U.S. Agricultural Trade"
Released on February 21, 9:00 am EST

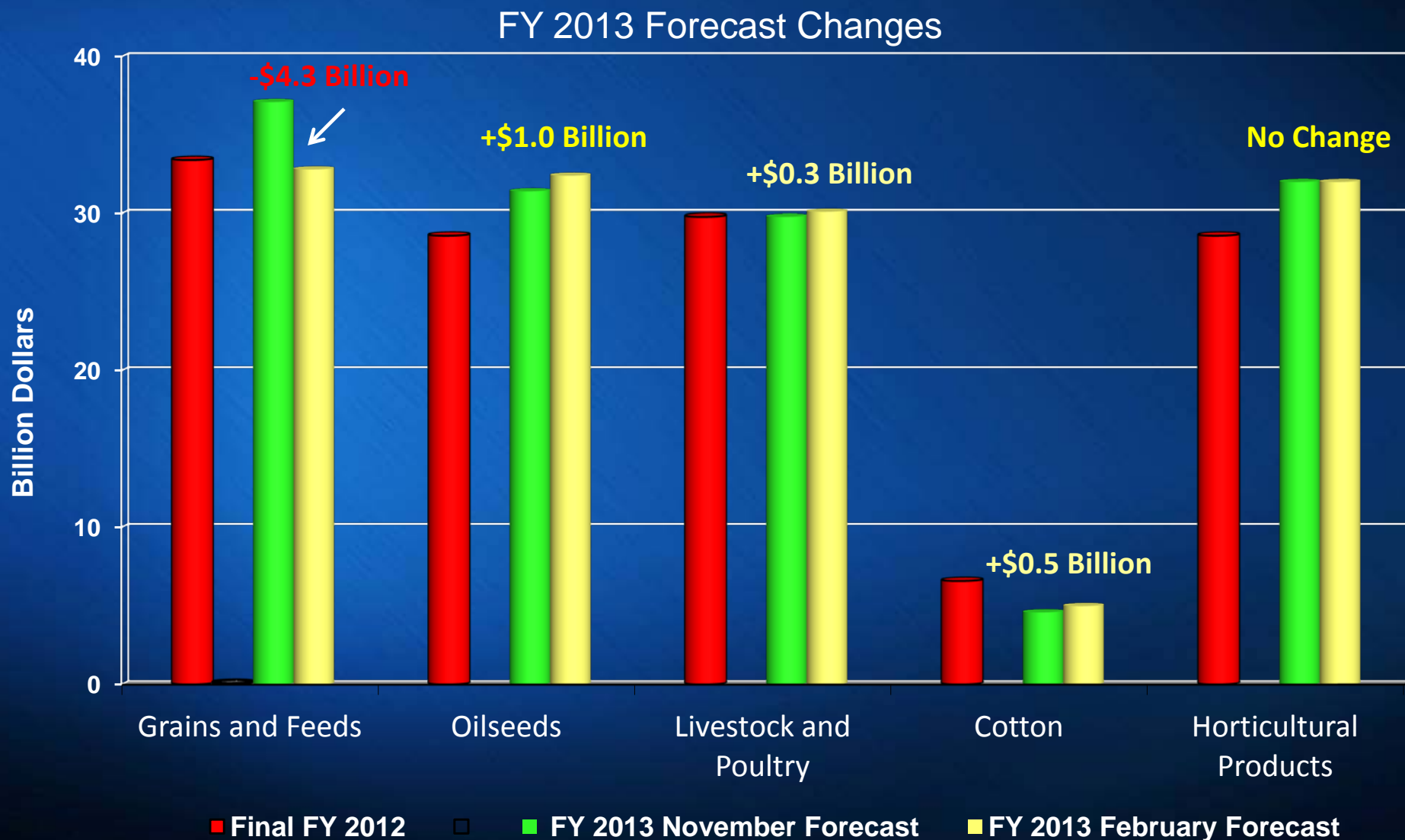
Slides prepared by Office of Global Analysis/FAS

U.S. Agricultural Trade

Corn exports plunge on tight exportable supplies

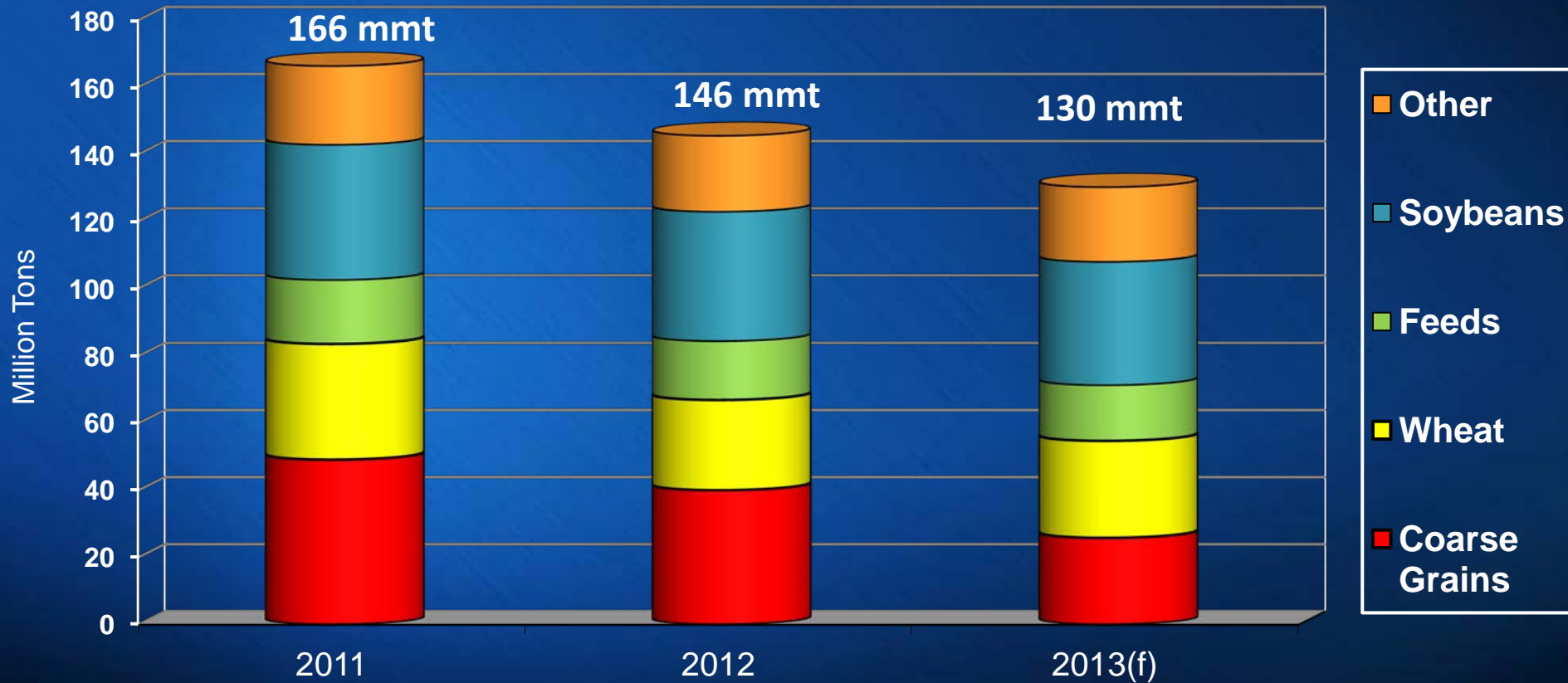


February vs. November Commodity Forecasts



Export Volume Continues to Fall

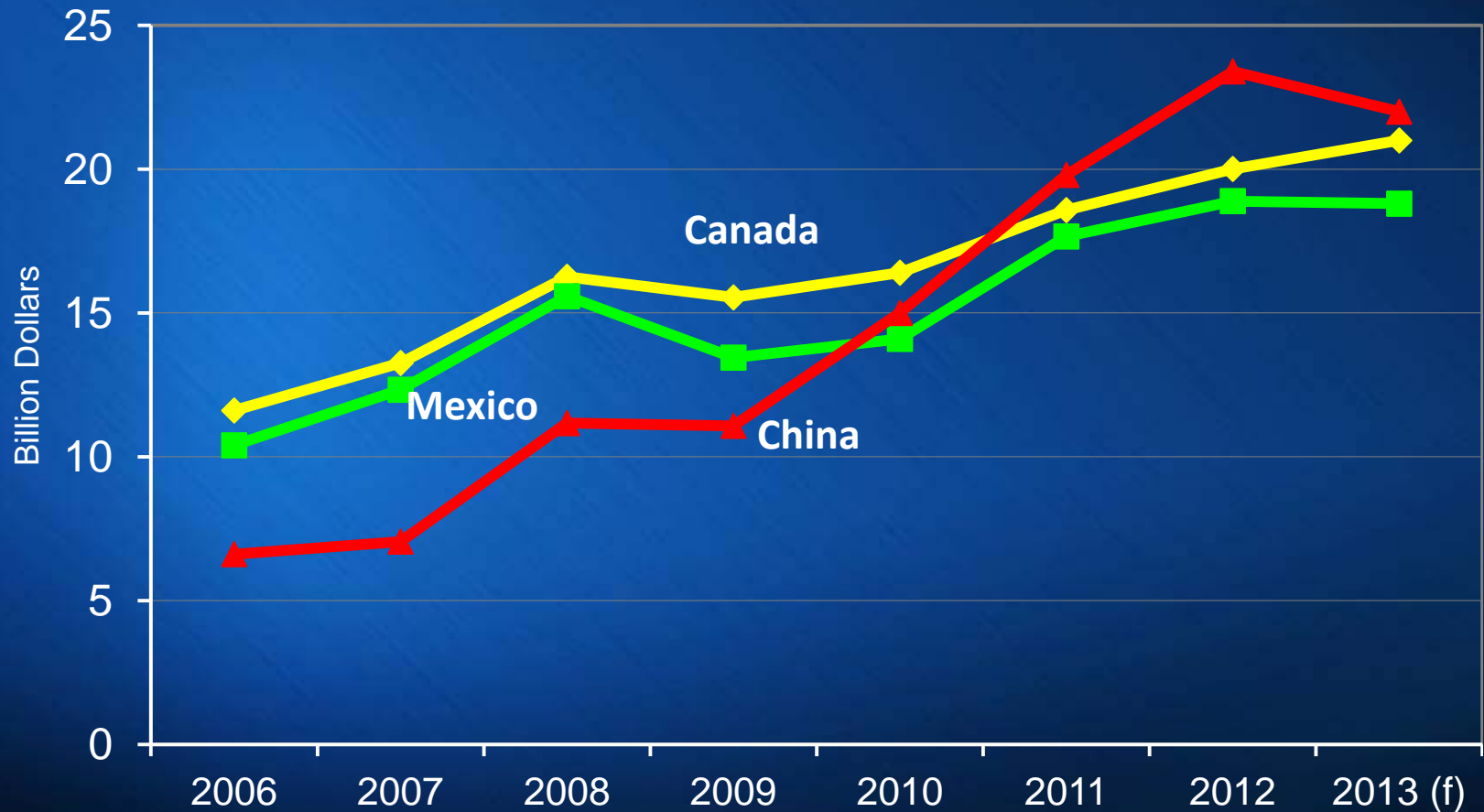
Volume Drops 22 Percent Since 2011



*Includes grains, cotton, rice, soybean meal, soybean oil, beef & veal, pork, beef & pork var. meats, broiler meat, & tobacco

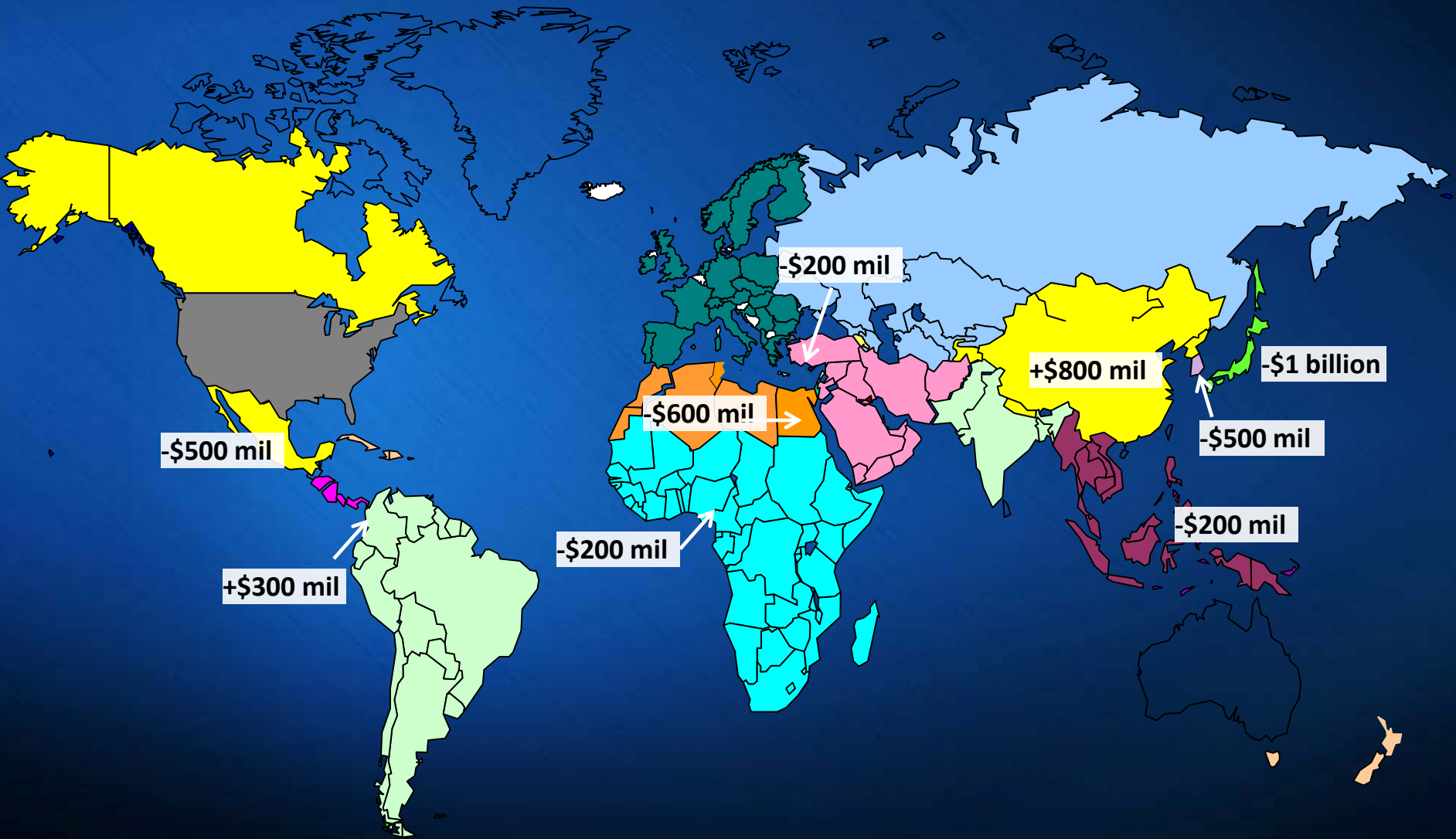
China Remains Top Market

U.S. Agricultural Exports to Canada, China, & Mexico



Exports Up to China and Colombia


Change in FY 2013 Exports from November Forecast




FY 2013 Imports

Imports are forecast at a record \$112.5 billion – down \$2.5 billion from the Nov. forecast

Imports  *\$2.5 billion but remain at a record of \$112.5 billion*

Tropical Products  *\$4.0 billion* – lower prices for sugar, coffee beans, and tropical oils due mostly to lower EU demand.

Horticultural Products  *\$1.4 billion* – strong demand for fruits, fresh vegetables, and wine in the 1st quarter

Grain and Oilseeds **No Change** – strong U.S. demand for imported corn as well as rice and wheat is expected to lead to a \$2.1 billion increase over last year but no change from November forecast

Livestock & Dairy  *\$100 million* – increased beef as higher unit values offset lower volumes

Export Outlook for Grain & Feed Products

Revised FY 2013 Forecast: \$32.8 billion ↓ \$4.3 billion

2013

Key Developments

□ Corn volume and value down sharply, primarily on strong competition from Brazil, Argentina, and others.

□ Wheat volume and value down –slow sales and competition from northern hemisphere producers

Wild Cards

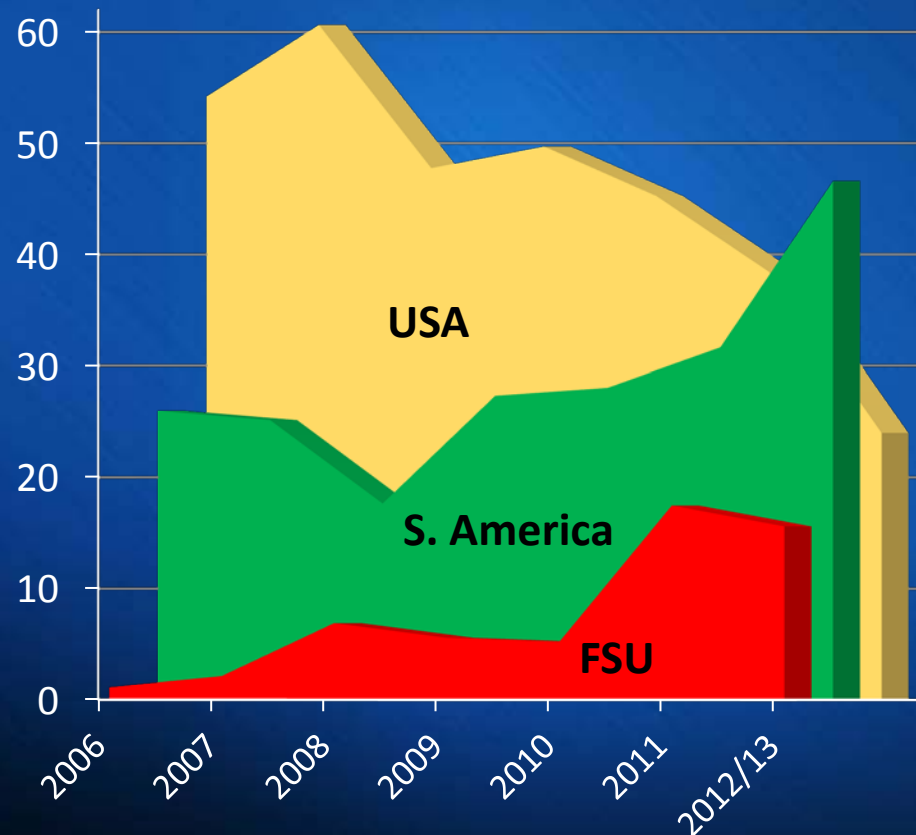
- South American corn harvest
- U.S. planting conditions for corn
- Chinese corn import demand
- Spring weather impacts on northern hemisphere winter wheat crops



U.S. Corn Exports Slide While Competition Grows

Brazil forecast to overtake the U.S. as top global corn exporter


Corn Exports by Major Suppliers (Mil. Tons)



Brazil Surges as Top Corn Exporter



Export Outlook for Oilseeds & Products

Revised FY 2013 Forecast: \$32.4 Billion  \$1.0 Billion

2013

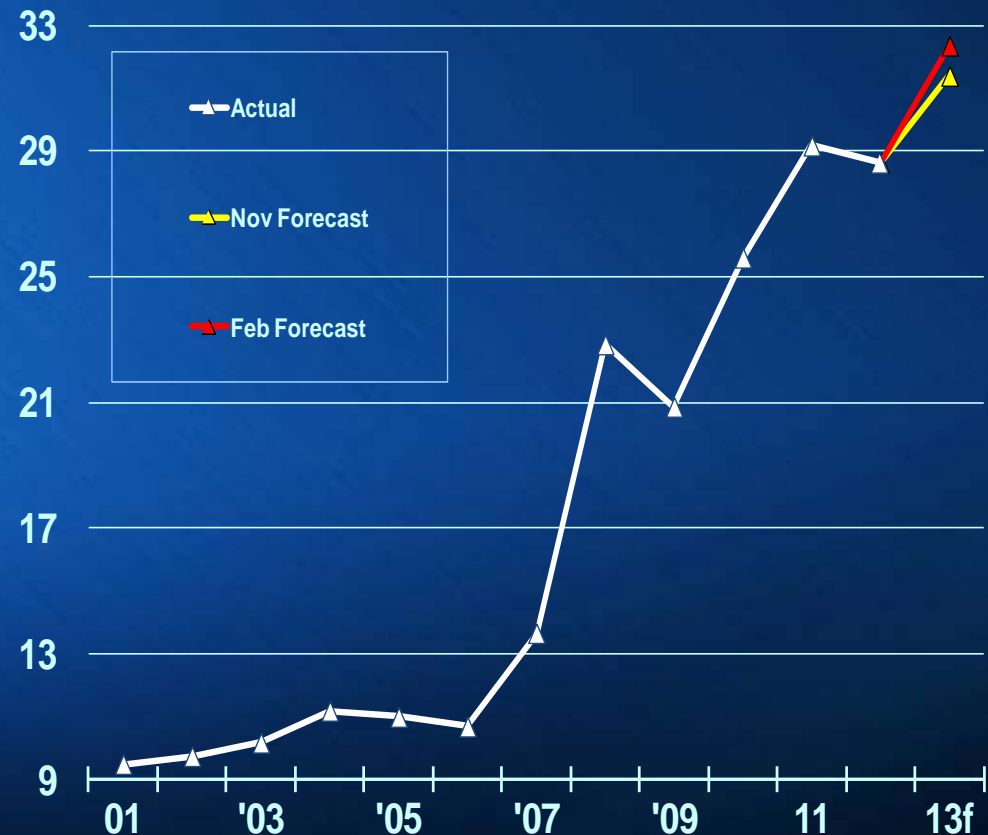
Key Developments

- More soybean production
- Larger soy product export volumes
- Less competition from South America
- Record soybean and soybean meal prices

Wild Cards

- China's soybean import demand
- Prospects and timing of South American harvests
- Port congestion issues in Brazil
- U.S. planting conditions for soybeans

Export Value (\$Bil)



Export Outlook for Dairy, Livestock, and Poultry

Revised FY 2013 Forecast: \$30.1 Billion  \$300 Million

2013

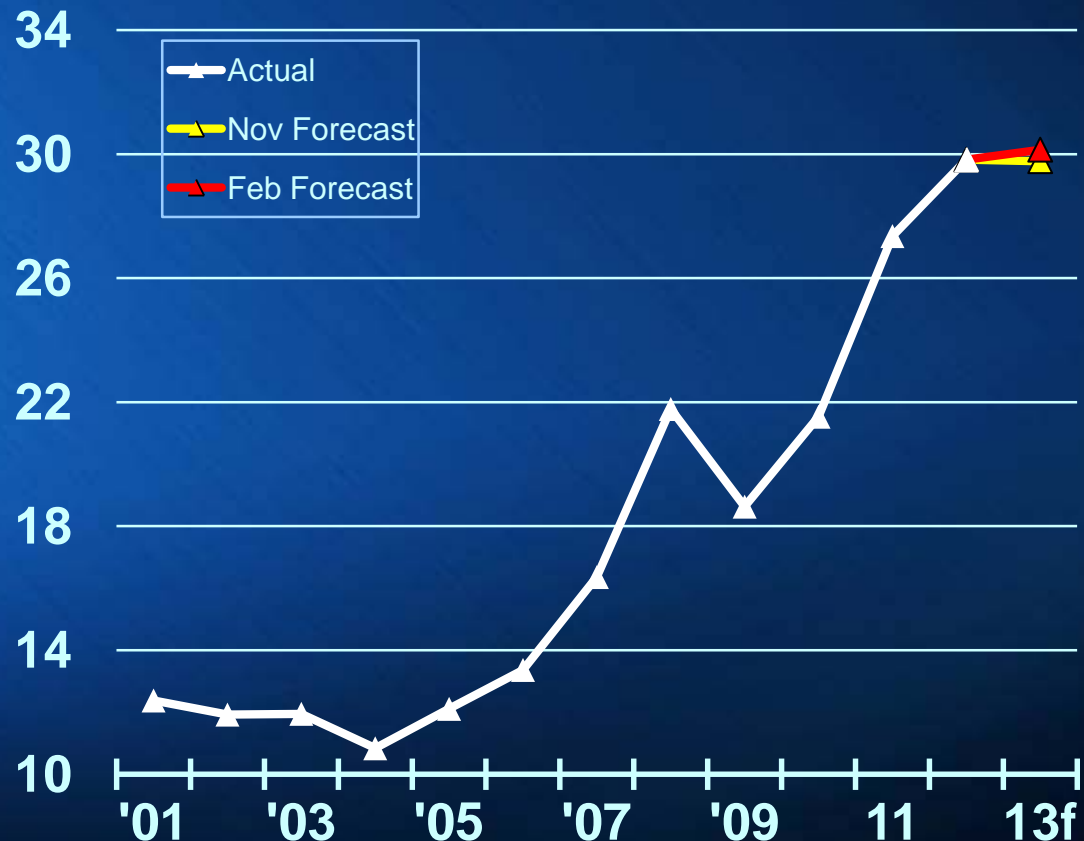
Key Developments

- Beef raised on unit values
- Poultry up on rising global demand and higher unit values
- Pork reduced on lower volumes and prices

Wild Cards

- Changes in BSE protocols
- Ongoing SPS trade issues

Export Value (\$Bil)



Export Outlook for Cotton

Revised FY 2013 Forecast: \$5.0 Billion  \$400 million

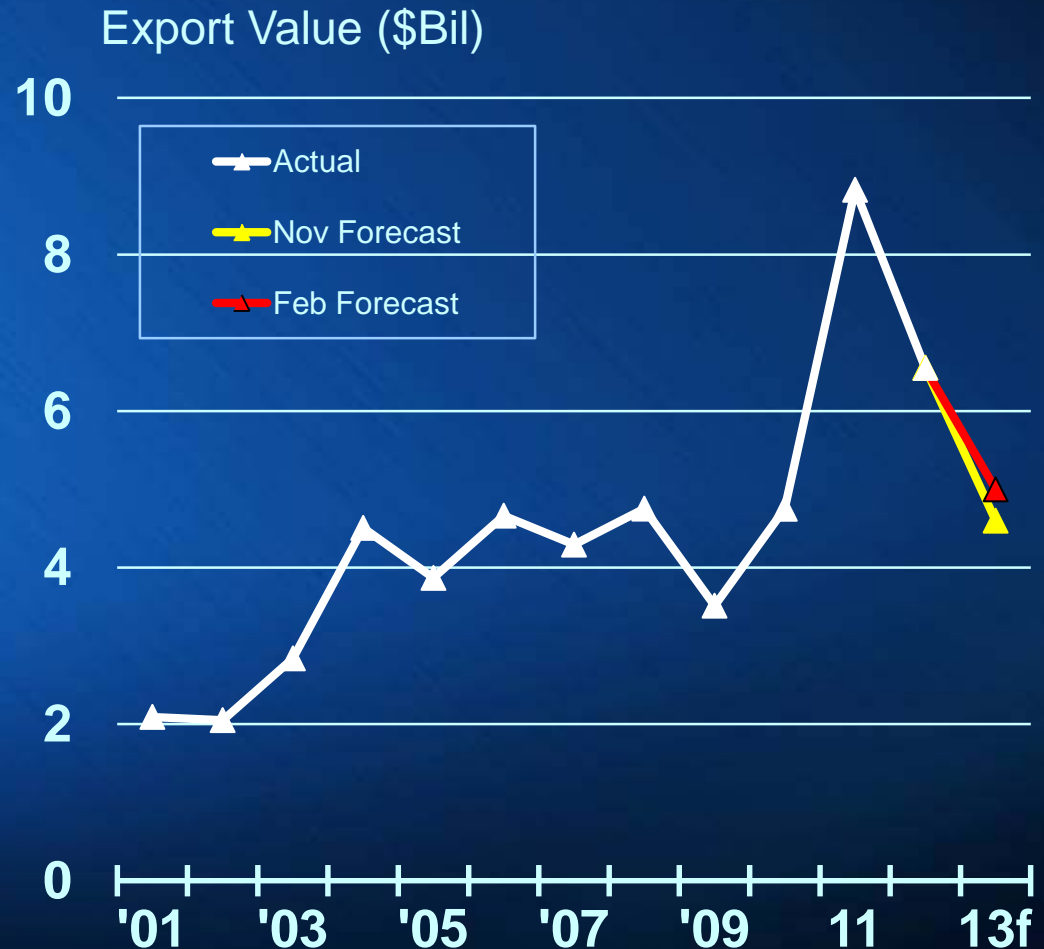
2013

Key Developments

□ Higher volume expected, primarily due to greater import demand from China

Wild Cards

□ A change in China's reserve policy



Export Outlook for Horticulture Products

Revised FY 2013 Forecast: \$32.0 Billion Unchanged

2013

Key Developments

- Long-term growth trend continues
- Strong exports to Canada, EU, and Mexico
- Tree nut exports continue expanding due primarily to China's demand for almonds, pistachios and walnuts

Export Value (\$Bil)

